



International Trade Centre

www.intracen.org

Towards co-operation with CITES

Workshop on Economic Incentives and Trade Policy

Geneva, 1-3 December 2003

by José A. Da Luz



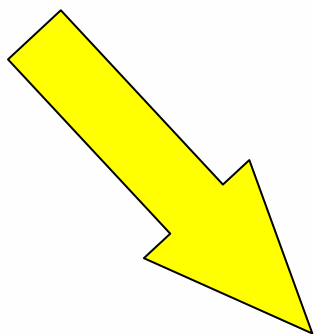
- **Worldwide international trade data, tariffs and non tariff barriers**
- **Qualitative business information**
- **Market News Service Reports**
- **Market Studies**



Product Market Analysis

Product MAPs

or P-MAPs



www.p-maps.org



Product MAPs

Business Information for going global



Presenting on a central location extensive trade data and market intelligence specifically designed for organizations active in international trade.



- Agricultural machinery
- Animal feed
- Art, collection, decoration and cultural goods
- Automotive components and accessories
- Beverages
- Carpets and wall covering
- Cellulose derivatives and specialties
- Cereals and cereal products
- Chemicals
- Cleansing and polishing preparations
- Clocks and watches
- Clothing and accessories
- Cocoa and cocoa products
- Coffee and coffee products
- Colouring substances
- Construction materials
- Cut flowers and ornamental plants
- Dairy products
- Electrical machinery and equipment
- Electronic equipment and components
- Engines and motors
- Fertilizers and plant protection products
- Fishery products
- Food ingredients
- Footwear
- Fragrances and flavours
- Fruit and vegetable juices
- Fruit and vegetables
- Furniture and components
- Glass and glass products
- Gums, resins and extracts
- Hand tools
- Hides, skins, fur skins and leather
- Honey and apicultural products
- Household and furnishing textiles
- Household utensils and appliances
- Image and sound equipment and accessories
- Industrial machinery and equipment
- Lamps, lighting and visual signaling equipment
- Leather products
- Live animals
- Machine tools
- Measuring, checking and precision instruments
- Meat and animal products
- Medicinal plants
- Metal and metal products
- Mineral and mineral products
- Medical and laboratory equipment and instruments
- Musical Instruments
- Nuts
- Oilseeds and products
- Optical and precision instruments, spectacles and glasses
- Packaging materials
- Paper and printing
- Perfumery, cosmetics and toiletries
- Pets, pet food and accessories
- Pharmaceutical and medicaments
- Photo - cinematographic film
- Plastics and plastic products
- Precious, semi-precious stones and jewellery
- Rubber and rubber products
- Specialty Food Products
- Spices and culinary herbs
- Sports wear, sports and leisure goods
- Stationery, office machine and supplies
- Sugar, molasses and sugar confectionery
- Tea and tea products
- Telecommunications equipment
- Textile fibres, fabrics and specialty textiles
- Toys and games
- Transport equipment
- Wood and wood products



- Agricultural machinery
- Animal feed
- Art, collection, decoration and cultural goods
- Automotive components and accessories
- Beverages
- Carpets and wall coverings
- Cellulose derivatives and specialties
- Cereals and cereal products
- Chemicals
- Cleansing and polishing preparations
- Clocks and watches
- Clothing and accessories
- Cocoa and cocoa products
- Coffee and coffee products
- Colouring substances
- Construction materials
- Cut flowers and ornamental plants
- Dairy products
- Electrical machinery and equipment
- Electronic equipment and components
- Engines and motors
- Fertilizers and plant protection products
- Fishery products
- Food ingredients

- Footwear
- Fragrances and flavours
- Fruit and vegetable juices
- Furniture and components
- Glass and glass products
- Gums, resins and extracts
- Hand tools
- Hides, skins, furs, furs and leather
- Honey and apicultural products
- Household and furnishing textiles
- Household utensils and appliances
- Image and sound equipment and accessories
- Industrial machinery and equipment
- Lamps, lighting and visual signaling equipment
- Leather products
- Live animals
- Machine tools
- Measuring, checking and precision instruments
- Meat and animal products
- Medicinal preparations
- Metal and metal products
- Mineral and mineral products
- Medical and laboratory equipment and instruments

- Musical Instruments
- Nuts
- Oilseeds and products
- Optical and precision instruments, spectacles and glasses
- Packaging materials
- Paper and printing
- Perfumery, cosmetics and toiletries
- Petroleum products
- Pharmaceutical and medicaments
- Photo - cinematographic film
- Plastics and plastic products
- Precious, semi-precious stones and jewellery
- Rubber and rubber products
- Specialty Food Products
- Spices and culinary herbs
- Sports wear, sports and leisure goods
- Stationery, office machine and supplies
- Sugar and sweets and sugar confectionery
- Tea and tea products
- Telecommunications equipment
- Textile fibres, fabrics and specialty textiles
- Toys and games
- Transport equipment
- Wood and wood products

Live animals

Cut flowers and ornamental plants

Hides, skins and leather

Medicinal plants

Meat and animal products

Wood and wood products



Market Positioning

Quantitative
market data
for Wood or
Furniture
and for
of the 72
sectors





Market Intelligence



Access
published
market
research
special
to
information
pages and
ITC's trade
inquiry
service



Create simple company web pages and identify business contacts

Networking facilities



World importers of builder's joinery

http://www.trademap.net/pmaps/world_trade.htm - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Media Print Mail News RSS

TradeMap Product **List of importers for the selected product in 2000** Product Product TradeMap

Product : 441890 Builder's joinery and carpentry of wood nes

Importers	Value imported in 2000, in US\$ thousand	Quantity imported in 2000	Quantity unit	Annual growth in value between 1996-2000, %	Annual growth in quantity between 1996-2000, %	Share in world imports, %	Report in Comtrade in 2000
World estimation	2,284,573	0	No quantity	11		100	
United States of America	766,929	0	No quantity			34	Y
Japan	347,605	296,915	Tons			15	Y
Germany	307,252	278,851	Tons			13	Y
Italy	80,298	88,004	Tons	26	36	4	Y
France	76,224	70,854	Tons	12	24	3	Y
United Kingdom	62,676	45,573	Tons	17	37	3	Y
Switzerland	61,290	36,282	Tons	1	10	3	Y
Austria	58,891	52,449	Tons	10	21	3	Y
Canada	57,150	0	No quantity			3	Y
Netherlands	46,002	36,917	Tons			2	Y
Denmark	41,568	43,849	Tons			2	Y
Belgium	41,250	31,247	Tons	10	21	2	Y
Australia	33,491	0	No quantity	29		1	Y
Taiwan, Province	29,136	19,038	Tons			1	Y

TradeMap

http://www.trademap.net/pmaps/world_trade.htm - Microsoft Internet Explorer

Markets

Global market share

Growth rate

Value

Quantity



MNS

- Home -

About MNS

+ MNS in Brief

Content

- + Fruit and Vegetables
- + Cut Flowers
- + Fruit Juices
- + Spices
- + Medicinal Plants
- + Pharmaceutical Starting Materials
- + Tropical Plants

Subscription

+ Subscription Form

Member Access

Username:

Password:

Log in

Contact

mns@intracen.org

For market research information visit:
Market Briefs

- Welcome to ITC's Market News Service -

All reports published by the Market News Service are now available online on ITC's new market information portal: [Product Map](#). To subscribe online, click [here](#).



Fruit and Vegetables



Cut Flowers



Fruit Juices



Spices



Rice



Pharmaceutical starting Materials



Medicinal Plants



Tropical Plants

Établissement Sam Mouy & Cie

Contact information

Type of activity

Competitive strengths

Products

Business proposals

Contact information:

Sam Mouy & CIE
Rue de l'Ankarana, P.O. Box 141
Antsiranana, 201

Tel/Fax: +261 20 82 232 79

Madagascar

Fields of activity:

Exporter
Manufacturer

Competitive strengths:

Very diversified set products ranging from different types of furniture (household and outdoor), to doors, windows, shutters, parquet floors, laths according to clients specifications

Products:

---Furniture and components ---

940340 Kitchen furniture, wooden, nes

940360 Furniture, wooden, nes

---Wood and wood products ---

441400 Wooden frames for paintings, photographs mirrors or similar objects

441810 Windows, French-windows and their frames, of wood

442190 Wood articles nes

Other Products:

- Business Contact

Selected P-MAP - B

Wood and wood products

[Click here to suggest a li](#)

PATH: BUSINESS CONTACTS
Builder's joinery and carpenter
flooring > Brazil

Links:

- > [Eucatex S.A. In](#)
- > [Fornecedora e](#)
- > [Industria de Co](#)
- > [Precious Wood](#)
- > [Tradelink Wood](#)



A Empresa

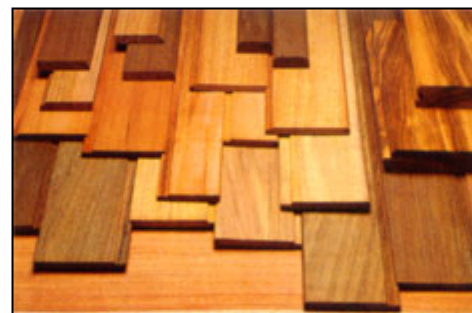
Produtos e Serviços

Guia das Madeiras

Meio Ambiente

Você está entrando na FOREX CEMEX, um dos maiores fornecedores de produtos para madeireiros do Brasil.

Aqui você vai conhecer um projeto de integração entre meio-ambiente e atividade econômica. Vamos lhe mostrar como associar um rigoroso programa de desenvolvimento sustentável em florestas com uma empresa moderna, capaz de oferecer a melhor combinação de produtos e serviços a preços competitivos.



Há 50 anos plantamos clientes em todas as partes do mundo, com o mesmo cuidado com que manejamos nossas reservas florestais e selecionamos nossa equipe. Oferecemos qualidade e variedade -- da madeira serrada ao produto acabado -- sempre prontos para atender às suas necessidades!



Product MAPs are still in development



For more information on Product MAPs
please visit

www.p-maps.org

or contact

pmaps@intracen.org



Thank You